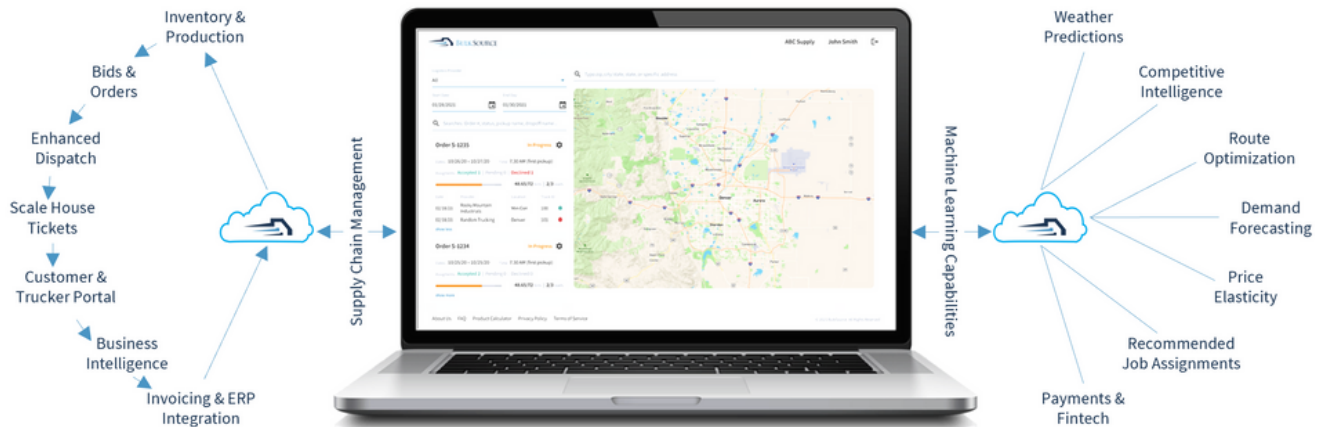




# BULK SOURCE

SUPPLY CHAIN AND DATA SOLUTIONS FOR BULK MATERIAL PRODUCERS



## Data Science for the Material World

BulkSource, a modern cloud-based platform, leverages data to enable bulk material operators to manage their business better. By capturing and digitizing all aspects of bulk material, operators are now equipped with industry-specific data intelligence and data science solutions to improve day-to-day processes and strategic decisions. The Supply Chain Management platform handles everything from inventory to invoices connecting e-Tickets to our customer portal. Customers can also integrate their existing solutions, allowing anyone to take advantage of the data intelligence and science solutions. By leveraging BulkSource's proprietary algorithms, customers have a competitive advantage with Bid Capture, Competitive Pricing, and Fulfillment of loads allowing them to win more bids and operate more profitably.

**Data Capture:** Digitize supply chain operations, allowing real-time access to your data, streamlining processes, and making teams more productive. BulkSource has cloud-based solutions for inventory management, bid and quote management, order fulfillment, fleet management, dispatch, scale house, digital ticketing, real-time order tracking, invoicing, and business intelligence. BulkSource also puts logistics partners and customers on the same platform enabling collaboration and transparency throughout the supply chain.

**Data Intelligence:** Analyze and forecast commercial outcomes to make better-informed decisions. BulkSource can integrate existing technology solutions, supporting API and Batch File Transfers, providing unmatched business intelligence capabilities. Leverage out-of-the-box dashboards and reports on sales, operations, and fulfillment to get immediate insights. Need something custom? No problem, in-house BI developers can replicate any existing report(s) or create your dream report.

**Data Science:** Optimize, recommend, and automate complex decisions to reduce errors and increase profitability. Eliminate the need for complicated spreadsheets that take forever to run and typically lead to last-minute choices that put your bid capture at risk. Improve Bid Capture win rates by tracking competitive pricing and receiving recommended pricing for materials, freight, and other expenses. Optimize the fulfillment of orders by matching the drivers and trucking partners to material sites and customer locations.

### About BulkSource

BulkSource is a veteran-founded supply chain software solution for aggregate, asphalt, concrete, and other bulk material producers. For more information on BulkSource please visit [www.BulkSource.com](http://www.BulkSource.com) or contact sales at [info@bulksource.com](mailto:info@bulksource.com)

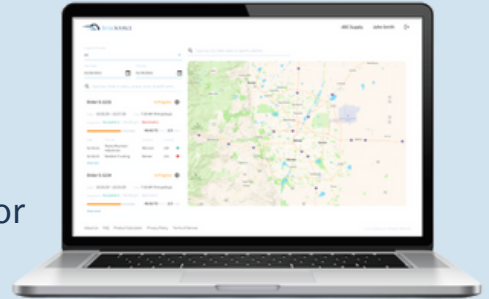
## BulkSource Modules

- Data Capture
  - Supply Chain Management
    - Inventory Management
    - Bid and Quote Management
    - Mobile Sales
    - Fleet Management
  - e-Ticketing & Scale House
    - RFID
    - Digital Ticketing
    - Real-Time Order Tracking
  - Invoicing
    - Invoices
    - Digital Payments
- Data Intelligence
  - Business Intelligence
  - Weather Intelligence
  - Customer & Hauler Portals
- Data Science
  - Bid Capture
  - Competitive Pricing
  - Fulfillment Optimization



## Supply Chain Management & Data Intelligence for Bulk Materials Producers

BulkSource was built by industry veterans who were frustrated with the software offerings available to the industry. We offer numerous modules and fully integrated supply chain management and data intelligence solutions for aggregate, asphalt and concrete professionals.



### Data Capture

#### Supply Chain Management | \$25 per user

- Inventory Management
- Bid and Quote Management
- Mobile Sales
- Fleet Management

#### e-Ticketing | \$0.10 per ticket

- Digital Ticketing
- Order Tracking
- RFID +\$0.05 per ticket

#### Invoicing | Free with Payment Processing

- Billing Module | \$1.25 per Invoice
- Digital Payments

### Data Intelligence

#### Business Intelligence | \$10 per user

- Executive Intelligence
- Revenue Intelligence
- Operational Intelligence
- Fulfillment Intelligence

#### Weather Intelligence | \$5 per user

- Historical & Forecasted Reports
- Predictive Events
- Notification & Communications

#### Customer & Hauler Portal | Talk to Sales

- Order & Load Management
- Invoicing & Payments
- Reporting & Intelligence

### Data Science

#### Bid Capture | Talk to Sales

Leverage industry-specific algorithms to iterate various combinations of mix designs, plant locations, internal costs, and freight costs to advise producers on how to price their materials and related expenses

#### Competitive Intelligence | Talk to Sales

Bid with confidence using recommended pricing based on historical win/loss pricing and stored competitive pricing.

#### Fulfillment Optimization | Talk to Sales

Use historical driver performance, source location and site information to optimize your fulfillment resource.

## All Modules & Packages Include

- Dedicated Account Management
- Intuitive User Experience
- Customized Solutions
- No Up-Front or Hidden Fees
- 24/7 Customer Support
- In-house Data Scientists
- Fast Implementation
- Unrivaled Data Management

Contact BulkSource at [info@bulksource.com](mailto:info@bulksource.com) to learn more